

We achieved...

The Humber Construction Hub

The Humber Construction Hub was officially opened by Hull local Olympic weightlifter Jenny Tong in October 2019 and achieved all targets by the end of April 2020. With Department for Education funding delivered by CITB, and funding from the Humber LEP, EN:Able Futures established the Humber Construction Hub on site training facility in Bransholme to provide skills training for people in Hull and the wider area to be construction industry ready.

767 learners are now Employment and Site ready. 251 commenced work and 96 had achieved the 12 week target before the Covid-19 lockdown started. The time period allowed to complete has since been extended to September 2020. 442 learners (target 346) are from non-traditional entry and/or under-represented groups and 401 (target 115) are career changers.



Homes Fit for the Future

With our members we are developing substantial volumes of New Build Housing and have delivered more than 50 New Build Schemes into contract and beyond representing over 1,500 new homes.

Using this experience and our inhouse technical "know how" we are currently assisting Together Housing in developing their suite of standard house types.

The project aims to achieve:

1. Reduction in design fees which could lower project expenditure by 1%.
2. Reduce construction costs by refining designs and standardising delivery.
3. Capture maintenance & management efficiencies.
4. Reduced design programme time & risk.
5. Meet the upcoming changes to Building Regulations Part L (and prepare for the 2020 Future Homes Standard).
6. Provide the costed options of Energy Strategies & compliance levels, to enable informed decision making.

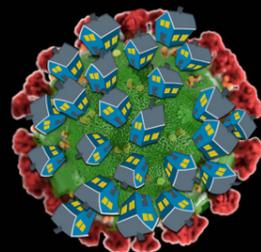
We are also assisting our members to meet the government's Clean Growth Strategy by retrofitting their existing housing to meet Energy Performance Certificate (EPC) Band C by 2030 and then to zero carbon standard by 2050. Most notably, we are currently procuring a scheme on behalf of Leeds City Council to deliver innovative EW1 solutions worth up to £10.6m.

EN:Connect

When the Covid-19 pandemic lockdown hit we turned to our roots as a best practice sharing forum and harnessed the power of collaborative technology to set up a new free-to-use video conferencing and webinar programme, EN:Connect. Alongside specialists and practitioners on the frontline, we delivered weekly 1-hour+ sessions focussing on key topics arising.

Our aim was to bring members together to learn from each other and identify solutions to common issues to support a way through to recovery from unforeseen and unprecedented challenges.

MORE INFORMATION <https://www.energynorth.org/en-connect>



More with Our Members

Yorkshire Housing, who are already prolific users of EN:Procure for planned works, approached us to see if we had a Framework for their Asbestos Survey (including Air Monitoring & Water Hygiene works) and Asbestos Removal Works, which resulted in 3 new contracts being let from our Asbestos and Demolition Framework. They chose to use the EN:Procure Framework and procurement services for the identification of suitable contractors, to carry out the following essential services from April 2020 onwards:

- Asbestos Surveys
- Asbestos Air Monitoring
- Asbestos Sample Analysis
- Asbestos Removals
- Legionella Monitoring and Water Hygiene

We welcome more Members accessing our asbestos and demolition framework and look forward to providing them with the ongoing support and assistance throughout the duration of these call offs. With this additional throughput we can build upon the apprenticeships, training and employment positions secured during 2019/20, which helped members achieve £1 : £10.87 Social Return on Investment in 2019/20.

“From the initial meeting to discuss our requirements through to appointment of contractors, EN:Procure made the entire process as simple as possible. Communication was excellent throughout and we have now successfully appointed competent contractors, to carry out these vital compliance services on behalf of our organisation. The successful contracts were awarded following a price and quality evaluation which demonstrates excellent value for money to our customers and external stakeholders.”

Ben Tunnicliffe, Asbestos & Legionella Manager, Yorkshire Housing

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VfM

Value for Money

2019/2020

£103.8m
Total works

£9.34m
Total savings
against the open market

1,110
Total apprenticeship, training & employment outcomes

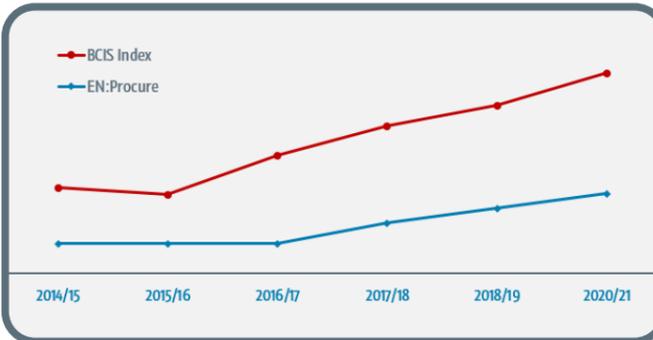
£11.47m
Total SROI Value

150
Total Social Value Credits

0.5% v 1.1% materials
0.15% v 3.7% labour
 EN:Procure v market inflation



EN:Procure vs Market



Each year we benchmark customers who have previously used the open market against the prices that we achieve.

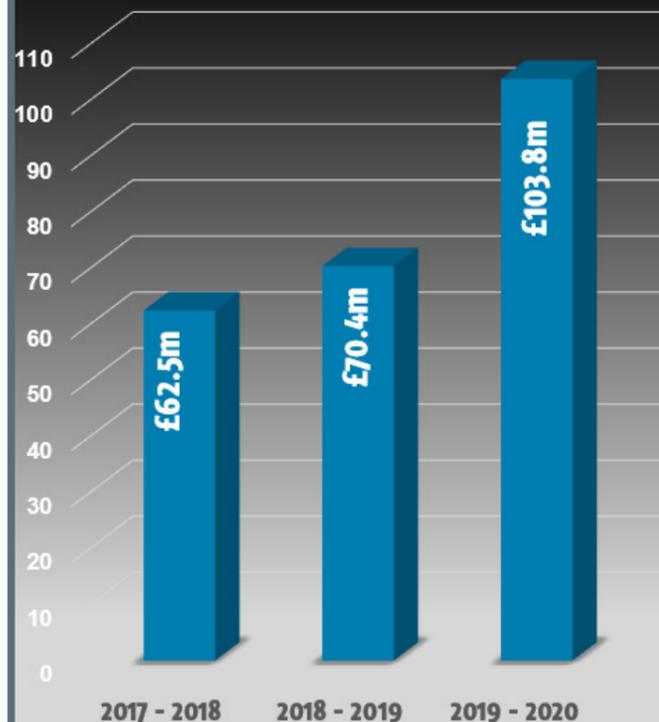
This year the average saving was 9%.

EN:Procure have also been able to control inflation within a volatile market, and the inflation gap between the BCIS indices and that experienced by our members continues to widen. We achieve this through leveraging our members' demand and collaboratively working with members and suppliers to understand the factors that affect cost and help reduce risk which enables us to manage price increases.

Growth

EN:Procure smashed the target of £100m total turnover in 2019/2020 to complete the 3-year 2020 Vision business plan cycle. The more we do together, the more savings we can achieve for members.

2020 Vision 3-year strategy Contract Turnover achieved



Framework Average Unit Costs

Kitchen Materials	£ 550.25
Kitchen Labour & Materials	£ 3,574.99
Bathroom Materials	£ 315.90
Bathroom Labour & Materials	£ 2,135.11
Heating Boiler Only Materials	£ 616.06
Heating Boiler Labour & Materials	£ 1,065.00
Heating Full System Materials	£ 819.60
Heating Full System Labour & Materials	£ 2,020.07
Window Labour & Materials (per window)	£ 234.25
Fire Doors Labour & Materials (per door)	£ 935.75
Roofing Materials	£ 1,502.50
Roofing Labour & Materials	£ 5,411.78
Canopies Labour and Materials	£ 627.00
Electrical Testing	£ 98.78
Asbestos Management Survey	£ 88.40
Asbestos Refurbishment Demolition Survey	£ 99.02

New Build

Average Cost Per Dwelling	£ 121,956.47
Average Cost m2	£ 1,658.29



564 companies
86% SMEs (Frameworks and DPSs)
52 schemes
 awarded via the New Build Framework
1,556 additional homes
 + **407** in the current pipeline

Social Value



	Total EN
Apprentices	133
New Employment	198
Training	779
Total	1110
Social Value Credits	150
SROI Value £	£11,470,889
SROI Ratio (Budget : Social Impact)	£1 : £10.87

New Build Framework Case Study: Beyond Housing Loftus Road

Beyond Housing - the partnership between Yorkshire Coast Homes and Coast & Country signed their membership agreement with Efficiency North in the Summer of 2019 and have since executed a contract for 129 New Build affordable homes in Loftus.

20 of these are assisted living homes for vulnerable adults as well as 24 bungalows. These benefit from communal areas to facilitate varying levels of independence and support from staff.

The remaining 85 homes comprise of two, three and four bedroom houses, which will be available for affordable rent or on a rent to buy basis, which enables customers to initially rent and purchase later.

This scheme will complete the redevelopment of the Hummersea Hills area and is testament to Early Contractor Engagement.

Together with Esh Construction, the challenging site (note the hills!) was taken from Concept, through to Planning Approval by EN:Procure's specialist new build housing pre-construction team.



New for 2019/20

New Build Framework

Developed to be the procurement route of choice for new build schemes, the framework offers maximum flexibility for the selection of contractors using a sophisticated capability matrix. 29 contractors who demonstrated compliant experience and competence were appointed to 1 or more of 4 framework lots, in line with their experience, resources and capabilities. The lots have been developed to maximise savings across a range of scheme sizes from less than 10 units up to over 70 units for major developments. Each lot includes for typical house types based on elemental costings to provide a flexible basis to price schemes whilst applying the tendered framework rates.

Installers Framework

The framework is designed to provide installation and repair for planned maintenance (refurbishment and installation/replacements to existing buildings). Predominantly focused on delivery of work to social housing properties in Yorkshire and Humber, the framework may extend to other public buildings such as schools and offices and other areas of the UK.

Consultants Framework

Launched in August 2020, this framework provides a broad range of professional services, predominantly to support the New Build Framework, but also to support members with asset management of their existing housing stock. The Framework is also free-to-access for members who use the New Build Framework or one or more of the other EN:Procure Frameworks.

Lift Maintenance & Servicing

Launched in August 2020, the framework is designed to offer a leading edge service supply predominantly for social housing, but may also be applied to other public buildings or premises owned and/or managed by Public Sector organisations, including, but not limited to, schools, universities, infrastructure sites and offices.

FM Compliance & Trades and Minor Works Dynamic Purchasing Systems

In November 2019, EN:Procure launched two Dynamic Purchasing System for Compliance and for Trades and Minor Works. The Compliance DPS covers both installation and servicing/repairs. Contractors can apply to join any of the Lots throughout the DPS term and in this way EN:Procure can help to identify and promote local SME's companies specific to the needs of our members.

Materials Dynamic Purchasing System

In February 2020, EN:Procure launched a Dynamic Purchasing System for the Supply of Building Materials and Associated Goods.

COMING SOON...

We'll also launch these additional offers in 2020/2021:

- MMC DPS & Framework
- New Build (NW & EM)
- Planned Replacements Works to Social Housing (NW & EM)
- Materials and Merchants (Refresh)
- Low Carbon

Full details of lots, contractors and suppliers are on our website

Building Communities

The new Social Mobility Fund is EN:Able Communities' latest direct funding gateway for communities to target support for employment and skills initiatives for those furthest from the labour market in the region's hardest hit communities.

After the new Fund launched in December 2019, EN:Able Communities received 50 applications from across Yorkshire and Humber for grants up to £10,000 before the closing date at the end of January 2020.

All applications were reviewed by Efficiency North's Joint Tenant Panel and their appraisal presented to EN:Able Communities' Board of Trustees in March with 7 projects being awarded partial or full grants from the total pot of £50,000.

- Digital South Bradford - The Neighbourhood Project
- Hollybush Better Futures - The Conservation Volunteers [Leeds]
- Empower - Firvale Community Hub [Sheffield]
- Community Youth Board - Bright Box Makerspace [Sheffield]
- Latch Progresses - Latch [Leeds] (pictured right)
- Monday Makers - Rural Arts Yorkshire [Thirsk]
- RISE - Edlington Community Organisation [Doncaster]

